

# 2024 Mid-Year Performance Review







## Building Brighter Futures: Our 2024 Progress Report

The first half of 2024 has been a period of significant **growth and achievement** for Karsons Consulting. Guided by our commitment to **sustainability, innovation, and client satisfaction**, we've delivered remarkable results.

Our dedication to providing **tailored solutions** has been instrumental in our success. By combining technical expertise with a **deep understanding of client needs**, we've forged strong partnerships and delivered exceptional value.

This report highlights our key achievements, team growth, and **strategic direction** as we look forward to an even more successful second half of the year.



# Delivering Transformative Projects

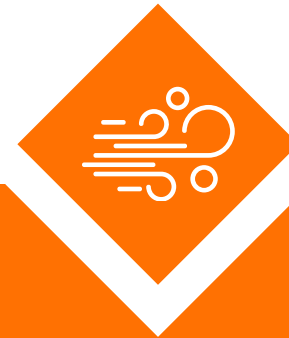
Our dedication to client success is evident in our **diverse project portfolio**. From achieving B-rated EPCs for prestigious commercial properties to implementing cost-effective maintenance strategies, we've **delivered exceptional results**.

## Highlights include:



### Efficiency Boost for 80+ Sites

By implementing a comprehensive **asset management project**, we delivered **cost savings** and improved **performance** across a vast portfolio of 80+ sites in London and the South West.



### Cool Store Street Transformation

We successfully revamped the **air conditioning** and **air handling units** in a prestigious Central London building, achieving a coveted **B-EPC rating**. This greatly enhanced occupant comfort.



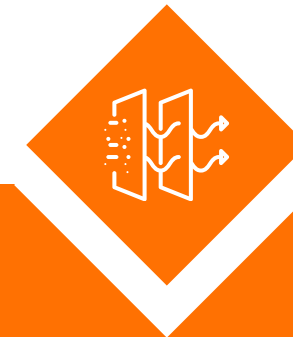
### Preserving Prime Residence

Our tailored **annual consultancy** ensured optimal comfort and property value for a renowned **Holland Park residence**, safeguarding its status as a prime location.



### Hertfordshire Cooling Solution

The strategic **replacement** of an outdated **chiller** resulted in optimised **building performance** and **reduced energy consumption** for a Hertfordshire-based client.



### Lighting the Way to Efficiency

Delivered advanced **air permeability modelling** and **LED upgrade** solution for our **FTSE 100 client** achieving **B-rated EPCs** across two Central London buildings.



# Delivering Transformative Projects





## Evolving Client Needs

As a traditional M&E consultancy with a strong focus on existing buildings, we've observed a **clear shift in client priorities**. The drive towards achieving **EPC B ratings** has become paramount, alongside a growing emphasis on **cost-efficiency** and **sustainability**.

*Our clients are increasingly seeking our expertise in the following areas:*



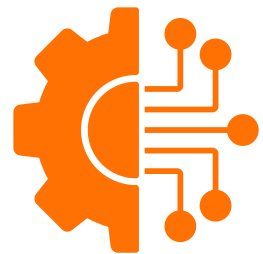
### EPC Optimisation & Compliance

We deliver tailored strategies to **achieve and exceed EPC targets** through **advanced thermal modelling** and **energy performance analysis**.



### Cost Reduction & Financial Management

Delivering **financial reviews** and identifying opportunities to reduce operational expenses is a top priority.



### Technological Advancements

Review and recommend implementing **innovative solutions** such as chemical-free water treatment solutions for closed-loop systems, intelligent carbon-emission-free heat pumps and **building automation systems** to enhance **building performance** and **reduce environmental impact**.



### Feasibility Studies

Providing in-depth, **data-driven insights** and detailed cost-benefit analysis to inform strategic decision-making on energy-efficient upgrades and retrofits.

By combining technical expertise with a **deep understanding of client needs**, we're helping property owners, landlords and facilities managers navigate the complexities of the **modern building environment** and achieve their sustainability goals.

## Our Team: Expanding Our Team

At Karsons Consulting, our **people are our greatest asset**. We're committed to fostering a **culture of growth, development, and collaboration**. We're proud to highlight our team members, including the significant contributions of our newest colleagues.

### Welcoming New Talent

We're thrilled to **welcome Kamali and Roshith** to the Karsons Consulting family. Their diverse skill sets and fresh perspectives are already making a significant impact on our projects and client satisfaction.

- **Kamali, Consulting Assistant:** Bringing a fresh perspective **from an architectural background**, Kamali has quickly become an integral part of our team. His contributions to our sites in London and Manchester have been invaluable, particularly in supporting our **Level 5 EPC assessments** through accurate floor plan drawings and on-site audits.
- **Roshith, FM Consulting Engineer:** With a wealth of **international experience**, including a strong background in Dubai's dynamic building landscape, Roshith brings **innovative ideas** and a deep understanding of building systems to our team. His **expertise in asset surveys**, data capture, and formalising asset registers is already making a significant impact on our projects.



KAMALI



ROSHITH



## Our Team: Nurturing Talent

### Celebrating Success

**Jaden, FM Consultant:** We're delighted to recognize Jaden's **one-year anniversary** at Karsons Consulting. His journey from graduate to a skilled FM Consultant is a testament to his hard work and dedication. Jaden's involvement in multiple projects, demonstrating **adaptability** and **problem-solving skills**, has positioned him as a key contributor to our team.

By investing in our team's growth and development, we're strengthening our ability to **deliver exceptional service** to our clients and achieve our shared goals.



JADEN

# Investing In Our Future

Our employees are the cornerstone of our success. To enhance our capabilities and deliver exceptional service, we've significantly **invested in professional development**. Our commitment to ongoing learning ensures we stay at the **forefront of industry advancements**.

## Leadership Development

Empowering our team to take on new challenges and responsibilities.

## Technical Expertise

Enhancing our knowledge of the latest industry trends and technologies.

## Health & Safety

Prioritising employee well-being and compliance with industry standards.

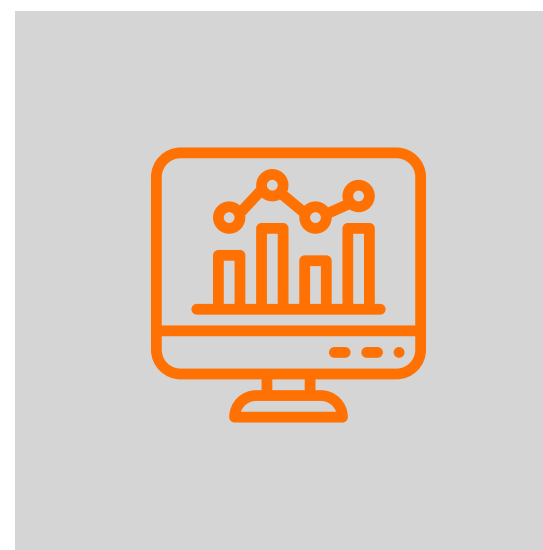
## Collaboration & Teamwork

Fostering a culture of innovation and shared learning.



## Specific training programs include:

- **NEBOSH** Level 6 National Diploma for Occupational Health and Safety Management Professionals
- Level 5 Non-Domestic Energy Assessor (**NDEA**) Training
- **CIBSE** member webinars
- Onsite visit at **Aira's Training Academy** – clean energy-tech Air Source Heat Pumps



By investing in our team, we're not only **building a stronger company** but also ensuring that our clients benefit from the **latest industry best practices**.





# Cooking Up Community Spirit



Karsons Consulting is committed to making a **positive impact** on the **communities** we serve. We were proud to partner with Cook for Good, a remarkable Islington-based social enterprise dedicated to enriching local lives through food.

Our team volunteered their time to prepare and serve a delicious three-course meal for 60 local residents at a **Cook for Good** event. They experienced firsthand the power of **community engagement**. This hands-on experience allowed us to connect with our community and make a tangible difference, proving incredibly rewarding.

Beyond the rewarding experience and immediate impact of providing a meal, this initiative **strengthened our team spirit**, deepening our sense of purpose, teamwork, collaboration, and appreciation for the challenges faced by many in our community.



We're inspired by Cook for Good's mission and look forward to future opportunities to give back. *To learn more about Cook for Good and their incredible work, visit* [www.cookforgood.uk](https://www.cookforgood.uk)



By supporting organisations like Cook for Good, we demonstrate our commitment to social responsibility and building stronger communities.



# Exciting News: We're Moving!



## Relocating for Growth & Continued Momentum

We're pleased to announce that Karsons Consulting is on the move! After five successful years at our current location, we're excited to **unveil our new office space**.

Our new home will be located in the heart of London at **The Piano Works in Farringdon**. This vibrant and accessible location will better serve our clients and provide a modern, collaborative workspace for our growing team.

We're currently undergoing an office fit-out to create an inspiring environment that reflects our company culture and commitment to innovation. We can't wait to share more details about our new space in the coming weeks.

**Stay tuned for our official opening and join us in celebrating this exciting new chapter!**



# Future Goals & Strategies

## Looking Ahead

The first half of 2024 has laid a strong foundation for continued growth and success. As we look ahead, we're excited about the opportunities to further **expand our impact** and drive positive **change in the built environment**.

Our team's ongoing professional development, coupled with our deep industry expertise, positions us to address the evolving needs of our clients. Our goal is to be **your trusted partner** in achieving **energy efficiency** and **sustainability objectives**.

We invite you to join us on this exciting journey as we shape the future of **building management together**.

**Karsons Consulting Ltd**  
020 3282 7605  
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**Contact Karsons Consulting today to discuss your building performance goals and explore how we can help you achieve them.**







## TAKE NOTE OF OUR NEW ADDRESS FROM SEPTEMBER:

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The Piano Works  
Unit 12  
113-117 Farringdon Rd  
London EC1R 3BX

# THANK YOU

## Let's Connect!

Find us on social media for industry news and updates.

